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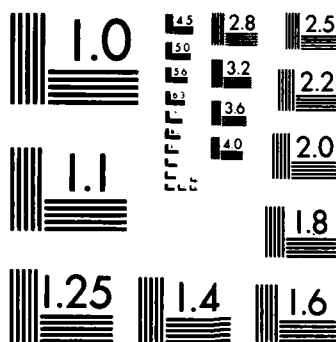
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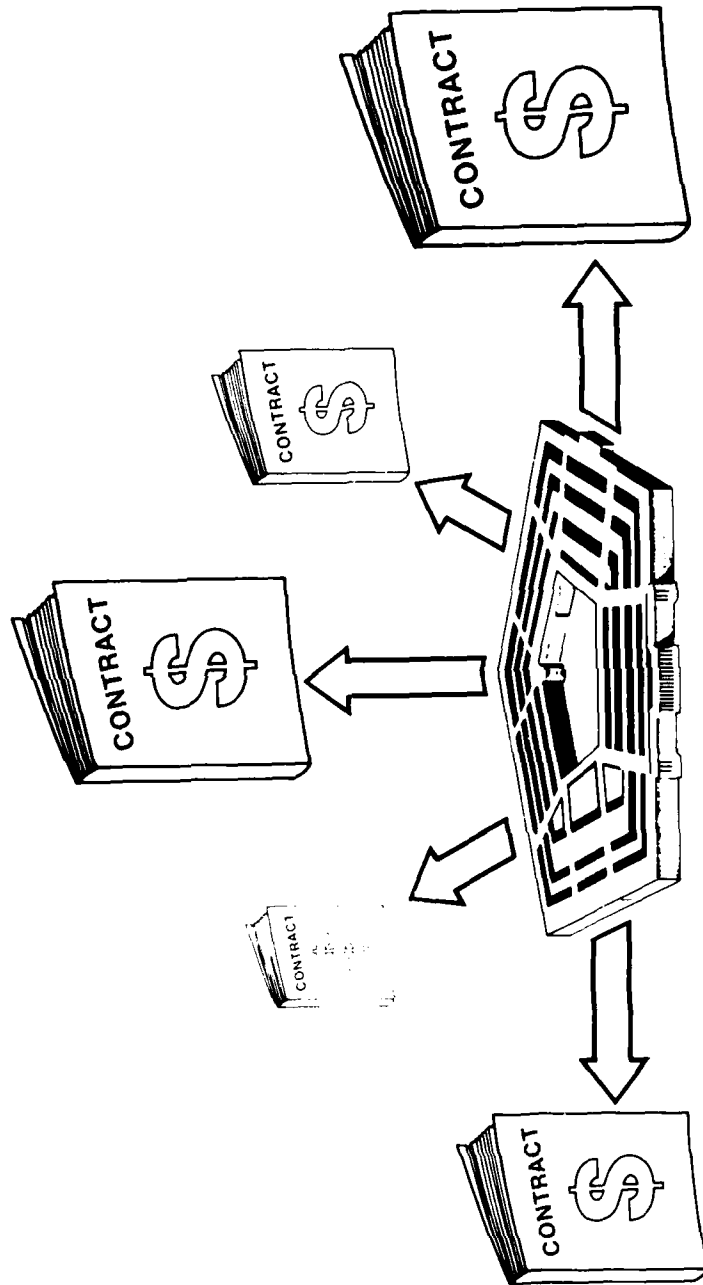
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P08

Department of Defense PRIME CONTRACT AWARDS, SIZE DISTRIBUTION

Fiscal Year 1983



Department of Defense

**PRIME CONTRACT AWARDS,
SIZE DISTRIBUTION**

Fiscal Year 1983

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FOREWORD

Prime Contract Awards, Size Distribution is published annually by the Office of the Secretary of Defense, Washington Headquarters Services, Directorate for Information Operations and Reports (WHS/DIOR).

This report provides information on Department of Defense contract awards by size and:

- 1) Military Department;
- 2) Type of Contract;
- 3) Competitive Status; and
- 4) Kind of Action.

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INTRODUCTION

This report provides data on prime contract actions (PCA's) over \$25,000 awarded by the Department of Defense (DOD) in Fiscal Year (FY) 1983. For reporting purposes, contracts have been distributed by dollar value into 10 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution, by size and according to a variety of categories, including awarding agency, type of contract involved, type of contract action taken, and competitive status. Table 1 presents data by individual size category (e.g., \$25,000 to \$49,000, \$50,000 to \$99,000), while Tables 2 through 5 present data in cumulative categories (e.g., \$25,000 or more; \$49,000 or more).

The information in *Prime Contract Awards, Size Distribution*, assists DOD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DOD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1983 would require examining approximately 23,300 transactions. These data can also be used to identify trends in DOD procurement, e.g., to identify which one of the various types of contracts was most frequently awarded (in terms of number of contract actions) during FY 1983.

NOTES ON COVERAGE

Contract actions of \$25,000 or less are not included in this report. Information on the types of contracts or kind of action is not compiled on these purchases. Intragovernmental actions of \$25,000 or more (those actions placed by DOD with other Federal agencies) are also excluded from this report, as

are foreign military sales (FMS) actions (actions placed by DOD in support of foreign governments).

The data here represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and the downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions but negative entries when calculating total net value.

Each transaction is rounded to the nearest thousand before being assigned to an award category, e.g., a transaction of \$25,499 is rounded down to \$25,000, while a transaction of \$25,500 is rounded up to \$26,000. Due to this rounding process, totals may not add up.

HIGHLIGHTS OF FY 1982 DATA

As indicated above, data in this report exclude all actions of \$25,000 or less as well as those intragovernmental and FMS actions of more than \$25,000. All DOD prime contract awards (over and under \$25,000) in FY 1983 totaled \$140,483 million. This is an increase of \$15,758 million or 12.6 percent over FY 1982. These FY 1983 awards comprised a total of 14,766,545 actions, which is an increase of 1,803,817 actions or 14 percent over the FY 1982 figure.

As shown in the following table, this report covers 85 percent of the procurement dollars and 1.5 percent of the actions awarded in FY 1983.

	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL	14,766,545	100	\$140,483	100
Included in Report	217,470	1.5	119,805	85
Excluded from Report:				
All Actions Less Than \$25,000	14,525,103	98.4	12,241	9
Intragovernmental/FMS Actions Over \$25,000	23,972	*	8,437	6

* Percentage is less than 0.5 percent

Prime Contract Awards by Awarding Department

Tables 1 and 2 provide data on PCA's by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to awarding department. Contract actions of from \$25,000 to \$49,000 accounted for 34.5 percent of the total number of actions but only 2.0 percent of the total dollars. Conversely, actions of

\$1 million or more represented 79.7 percent of the total dollars but only 6 percent of the actions. Actions of \$10 million or more accounted for 55.9 percent of the total dollars but only 0.8 percent of the actions.

Size of Action	Cumulative Percent			
	FY 1982		FY 1983	
	Percent of Actions	Percent of Dollars	Percent of Actions	Percent of Dollars
\$25,000 to \$49,000	37.1	2.4	34.5	2.0
\$ 1 Million or More	5.7	78.3	6.0	79.7
\$10 Million or More	0.7	53.0	0.8	55.9

As shown in Table 2, actions of \$1 million or more accounted for 76.2 percent of the total Army procurement dollars, as compared with 81.7 percent for the Navy, 82.4 percent for the Air Force, 77.3 percent for the Defense Logistics Agency (DLA), and 60.4 percent for Civil Functions.

Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g., firm-fixed price, fixed price incentive, or cost-plus-fixed-fee) are also used for analyzing DOD procurement patterns. Table 3 provides data on the net value and percent distribution of seven different types of con-

tract actions. As shown in this table, actions of \$1 million or more accounted for 93.0 percent of the cost-plus incentive fee dollars, 97.6 percent of the dollars awarded on fixed-price incentive contracts, 88.2 percent of the cost-plus award fee dollars, and from 54.2 to 75.1 percent of the dollars for the remaining types of contracts.

As shown below, firm fixed-price/fixed-price escalation contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus-fixed-fee contracts represented the second largest category in terms of number of actions, while fixed-price incentive contracts accounted for the second largest grouping of contracts according to total net value.

Type of Contract	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL (over \$25,000)	217,470	100.0	\$119,805	100.0
Firm Fixed/Fixed Price Escalation	171,892	79.0	71,864	60.0
Cost-Plus-Fixed Fee	21,964	10.1	11,307	9.4
Other Cost Type	11,225	5.2	2,687	2.2
Fixed-Price Incentive	5,529	2.5	25,359	21.2
Cost-Plus Award Fee	2,660	1.2	3,193	2.7
Cost-Plus Incentive Fee	2,157	1.0	4,487	3.7
Fixed-Price Redetermination	2,043	.9	907	.8

Prime Contract Awards by Competitive Status

Table 4 displays information on the net value and percent distribution of PCA's according to competitive status.

Negotiated non-competitive contract actions accounted for 58 percent of the actions and 72 percent of the dollars in the competitive base. Negotiated price-competitive actions made up 32 percent of the actions and 22 percent of the dollars in the competitive base. Formally advertised contract actions accounted for the remaining 9 percent of the actions and 6 percent of the dollars. (These percentages were all computed based on the Total Competitive Base.)

As shown in Table 4, actions of \$1 million or more made up 84.7 percent of the dollars awarded for negotiated non-competitive contract actions, 72.6 percent of the negotiated price-competitive dollars, and 68.5 percent of the formally advertised contract dollars.

Prime Contract Awards by Kind of Action

PCA's are arrayed according to kind of procurement action (initial letter contract, definitive contract, change order, etc.) in Table 5. As shown in this table, actions of \$1 million or more accounted for 99.0 percent of the dollars awarded for definitive contracts which superseded letter contracts, 97.8 percent of the initial letter contract dollars, and from 57.4 to 90.9 percent of the dollars for the remaining kinds of procurement actions.

Contract actions other than modifications accounted for 70 percent of all actions and 56 percent of the dollars. Modifications to contracts accounted for 30 percent of the actions and 44 percent of the dollars. The distribution within these two categories is shown in the table below.

	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL	217,470	100	\$119,805	100
Actions Other Than Modifications	153,160	70	67,315	56
Definitive Contract	75,423	35	40,979	34
Order Under Contract	76,893	35	19,302	16
Initial Letter Contract	474	*	3,292	3
Definitive Contract Superseding Letter Contract	370	*	3,742	3
Modifications	64,310	30	52,490	44
Funding Action	33,250	15	20,954	17
Additional Work	18,611	9	28,239	23
Change Orders	10,966	5	4,251	4
Terminations	1,483	*	953-	*

*Percentage is less than 0.5 percent.

Table 1. Department of Defense Prime Contract Awards by Size and by Military Department: FY 1983

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL ¹		ARMY		NAVY		AIR FORCE		DLA ²		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
TOTAL	217,470	\$119,805	52,143	\$24,151	71,449	\$42,752	52,136	\$35,138	31,147	\$12,989	4,555	\$1,707
\$	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
25,000 - 49,000	75,129	2,407	17,941	574	24,331	754	16,704	530	13,388	457	1,301	42
50,000 - 99,000	57,526	3,641	14,041	873	19,506	1,208	12,598	786	9,068	618	929	60
100,000 - 199,000	34,430	4,323	8,195	959	11,321	1,396	8,671	1,085	4,338	599	745	95
200,000 - 299,000	14,250	3,121	3,240	692	4,845	1,070	3,743	794	1,512	357	370	80
300,000 - 499,000	12,830	4,462	3,169	692	4,055	1,403	3,612	1,230	1,069	404	365	135
500,000 - 999,000	10,265	6,410	2,501	1,544	3,202	2,012	2,942	1,768	1,766	516	409	264
1,000,000 - 1,999,000	5,656	7,043	1,329	1,587	1,793	2,321	1,616	1,908	421	580	253	322
2,000,000 - 4,999,000	4,088	11,362	968	2,652	1,338	3,716	1,184	3,195	307	953	138	387
5,000,000 - 9,999,000	1,591	10,041	377	2,331	511	3,250	503	3,115	114	765	40	263
10,000,000 OR MORE	1,705	66,995	382	11,831	547	25,622	563	20,727	164	7,739	5	59
AVERAGE SIZE (DOLLARS)	\$	550,904	\$	463,159	\$	598,363	\$	673,968	\$	417,013	\$	374,805
PERCENT DISTRIBUTION	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
\$	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
25,000 - 49,000	34.5	2.0	34.4	2.4	34.1	1.8	32.0	1.5	43.0	3.5	28.6	2.4
50,000 - 99,000	26.5	3.0	26.9	3.6	27.3	2.8	24.2	2.2	29.1	4.8	20.4	3.5
100,000 - 199,000	15.8	3.6	15.7	4.1	15.6	3.3	16.6	3.1	13.9	4.6	16.4	5.6
200,000 - 299,000	6.6	2.6	6.2	2.9	6.8	2.5	7.2	2.3	4.9	2.7	8.1	4.7
300,000 - 499,000	5.9	3.7	6.1	4.5	5.7	3.3	6.9	3.5	3.4	3.1	8.0	7.9
500,000 - 999,000	4.7	5.4	4.8	6.4	4.5	4.7	5.6	5.0	2.5	4.0	9.0	15.5
1,000,000 - 1,999,000	2.6	5.9	2.5	6.6	2.5	5.4	3.1	5.4	1.4	4.5	5.6	18.9
2,000,000 - 4,999,000	1.9	9.5	1.9	11.0	1.9	8.7	2.3	9.1	1.0	7.3	3.0	22.7
5,000,000 - 9,999,000	0.7	8.4	0.7	9.7	0.7	7.6	1.0	8.9	0.4	5.9	0.9	15.4
10,000,000 OR MORE	0.8	55.9	0.7	49.0	0.8	59.9	1.1	59.0	0.5	59.6	0.1	3.5

¹ Includes Other Defense Agency awards not included elsewhere in this table.

² Defense Logistics Agency.

Note: Percentages are based on thousands of dollars.

Table 2. Department of Defense Prime Contract Awards by Size and by Military Department (Cumulative): FY 1983

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL ¹		ARMY		NAVY		AIR FORCE		DLA ²		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	1,705	\$ 66,935	382	\$11,831	547	\$25,622	563	\$20,727	164	\$ 7,739	5	\$ 59
5,000,000 OR MORE	3,296	77,036	759	14,163	1,058	28,872	1,066	23,842	278	8,504	45	322
2,000,000 OR MORE	7,384	88,398	1,727	16,815	2,396	32,588	2,250	27,038	585	9,458	183	709
1,000,000 OR MORE	13,040	95,442	3,136	18,401	4,189	34,909	3,866	28,945	1,006	10,038	436	1,031
500,000 OR MORE	23,305	101,851	5,557	19,945	7,391	36,922	6,808	30,713	1,772	10,554	845	1,295
300,000 OR MORE	36,135	106,313	8,726	21,023	11,446	38,325	10,420	31,943	2,841	10,958	1,210	1,430
200,000 OR MORE	50,385	109,434	11,966	21,715	16,291	39,395	14,163	32,737	4,353	11,314	1,580	1,510
100,000 OR MORE	84,815	113,758	20,161	22,704	27,612	40,791	22,834	33,822	8,691	11,914	2,325	1,606
50,000 OR MORE	142,341	117,398	34,202	23,576	47,118	41,999	35,432	34,608	17,759	12,531	3,254	1,665
25,000 OR MORE	217,470	119,805	52,143	24,151	71,449	42,752	52,136	35,138	31,147	12,989	4,555	1,707
CUMULATIVE PERCENT												
\$10,000,000 OR MORE	0.8	55.9	0.7	49.0	0.8	59.9	1.1	59.0	0.5	59.6	0.1	3.5
5,000,000 OR MORE	1.5	64.3	1.5	58.6	1.5	67.5	2.0	67.9	0.9	65.5	1.0	18.9
2,000,000 OR MORE	3.4	73.8	3.3	69.6	3.4	76.2	4.3	76.9	1.9	72.8	4.0	41.5
1,000,000 OR MORE	6.0	79.7	5.9	76.2	5.9	81.7	7.4	82.4	3.2	77.3	9.6	60.4
500,000 OR MORE	10.7	85.0	10.7	82.6	10.3	86.4	13.1	87.4	5.7	81.3	18.6	75.8
300,000 OR MORE	16.6	88.7	16.7	87.0	16.0	89.6	20.0	90.9	9.1	84.4	26.6	83.8
200,000 OR MORE	23.2	91.3	22.9	89.9	22.8	92.1	27.2	93.2	14.0	87.1	34.7	88.5
100,000 OR MORE	39.0	95.0	38.7	94.0	38.6	95.4	43.8	96.3	27.9	91.7	51.0	94.1
50,000 OR MORE	65.5	98.0	65.6	97.6	65.9	98.2	68.0	98.5	57.0	96.5	71.4	97.6
25,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

¹ Includes Other Defense Agency awards not included elsewhere in this table.

² Defense Logistics Agency.

Note: Percentages are based on thousands of dollars.

Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract (Cumulative): FY 1983

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/FIXED PRICE ESCALATION		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	1,705	66,995	637	103,608	16	375	334	321,899
5,000,000 OR MORE	3,256	77,036	1,312	21,956	36	451	565	20,510
2,000,000 OR MORE	7,364	48,393	1,103	4,303	61	608	958	24,379
1,000,000 OR MORE	13,041	35,142	8,166	7,537	141	681	1,407	23,756
500,000 OR MORE	22,305	101,931	13,184	5,556	272	731	1,390	25,041
300,000 OR MORE	35,135	100,212	24,173	31,523	406	738	2,450	25,157
200,000 OR MORE	50,335	109,434	35,090	3,753	549	527	2,874	25,255
100,000 OR MORE	84,315	113,758	61,572	6,772	866	563	3,583	25,359
50,000 OR MORE	142,341	117,388	107,120	5,763	1,436	893	4,588	25,399
25,000 OR MORE	217,376	119,805	151,692	1,331	2,043	507	5,579	25,359
AVERAGE SIZE (DOLLARS)	5	550,304	5	413,074	3	441,152	3	1,586,559
CUMULATIVE PERCENT								
\$10,000,000 OR MORE	0.6	55.9	0.5	39.3	0.8	41.4	5.0	86.4
5,000,000 OR MORE	1.5	64.3	1.1	32.0	1.9	53.0	10.2	91.3
2,000,000 OR MORE	3.4	73.8	2.3	67.0	4.0	57.0	17.3	95.7
1,000,000 OR MORE	5.9	79.7	4.8	74.5	6.9	75.1	25.1	97.6
500,000 OR MORE	10.7	85.0	8.3	80.7	13.3	82.6	36.0	98.7
300,000 OR MORE	15.6	86.7	14.2	83.2	20.0	87.9	44.3	99.2
200,000 OR MORE	23.2	91.3	20.4	89.1	26.0	91.1	52.3	99.5
100,000 OR MORE	39.6	95.0	35.3	93.1	43.1	95.1	66.3	99.6
50,000 OR MORE	65.5	98.0	52.3	97.1	71.3	98.4	83.9	99.9
25,000 OR MORE	100	100.0	100.0	100.0	100.0	100.0	100.0	100.0

LESS THAN 0.5 PERCENT
PERCENTAGES ROUNDED TO THREE DEC. OF TOTALS

Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract (Cumulative): FY 1983
(Concluded)

(Amounts in Millions)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	131	\$ 4,058	74	\$ 1,365	170	\$ 2,523	37	\$ 737
5,000,000 OR MORE	331	5,291	140	2,061	305	3,311	66	926
2,000,000 OR MORE	904	6,951	324	2,579	539	3,954	169	1,212
1,000,000 OR MORE	1,711	9,017	513	2,618	735	4,175	353	1,457
500,000 OR MORE	3,289	9,052	763	2,977	1,040	4,351	761	1,713
300,000 OR MORE	5,192	9,738	1,300	3,053	1,253	4,420	1,356	1,923
200,000 OR MORE	7,230	10,201	1,205	3,098	1,404	4,467	2,033	2,076
100,000 OR MORE	11,701	10,778	1,613	3,147	1,858	4,471	4,006	2,327
50,000 OR MORE	17,376	11,153	2,143	3,177	1,936	4,463	7,718	2,571
25,000 OR MORE	21,964	11,307	2,660	3,193	2,157	4,467	11,225	2,667
AVERAGE SIZE (DOLLARS)	\$	514,789	\$	1,200,522	\$	2,060,131	\$	239,395
CUMULATIVE PERCENT	-----							
\$10,000,000 OR MORE	0.6	35.9	2.6	49.0	9.2	56.2	0.3	27.4
5,000,000 OR MORE	1.5	46.3	5.6	64.6	14.1	73.6	0.6	34.5
2,000,000 OR MORE	4.1	61.5	12.2	80.8	25.0	86.3	1.5	45.1
1,000,000 OR MORE	7.3	70.9	19.3	93.2	34.1	93.0	3.1	54.2
500,000 OR MORE	15.0	80.1	26.7	93.2	46.2	97.0	6.8	63.7
300,000 OR MORE	23.6	86.1	37.6	93.7	56.1	93.5	12.1	71.6
200,000 OR MORE	32.9	90.2	45.3	97.0	63.1	95.1	18.1	77.2
100,000 OR MORE	53.3	95.3	60.7	98.3	75.9	99.6	35.7	86.6
50,000 OR MORE	79.1	98.6	80.6	99.5	82.3	99.9	63.8	95.7
25,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action (Cumulative): FY 1983

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE CONTR. SUPERSEDING LTR CONTR		DEFINITIVE CONTRACT		ORDER UNDER CONTRACT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	1,705	\$ 66,995	71	\$ 2,614	57	\$ 3,386	477	\$23,618	208	\$ 4,864
5,000,000 OR MORE	3,296	77,036	107	2,875	85	3,561	872	26,380	503	6,763
2,000,000 OR MORE	7,384	88,398	182	3,127	129	3,672	2,037	29,908	1,352	9,237
1,000,000 OR MORE	13,040	95,442	250	3,219	159	3,705	3,534	32,016	2,760	11,085
500,000 OR MORE	23,305	101,851	306	3,260	204	3,725	6,499	34,098	5,611	12,933
300,000 OR MORE	36,135	106,313	355	3,279	234	3,732	10,547	35,660	9,617	14,389
200,000 OR MORE	50,385	109,434	382	3,285	253	3,736	15,270	36,808	14,319	15,465
100,000 OR MORE	84,815	113,756	406	3,289	282	3,739	27,691	38,544	25,444	16,931
50,000 OR MORE	142,341	117,398	438	3,291	331	3,741	48,815	40,029	45,858	18,267
25,000 OR MORE	217,470	119,805	474	3,292	370	3,742	75,423	40,979	76,893	19,302
AVERAGE SIZE (DOLLARS)	\$	550,904	\$	6,945,734	\$10,113,745		\$	543,318	\$	251,019
\$10,000,000 OR MORE	0.8	55.9	15.0	79.4	15.4	90.5	0.6	57.6	0.3	25.2
5,000,000 OR MORE	1.5	64.3	22.6	67.3	23.0	95.2	1.2	64.4	0.7	35.0
2,000,000 OR MORE	3.4	73.8	38.4	95.0	34.9	98.1	2.7	73.0	1.8	47.9
1,000,000 OR MORE	6.0	79.7	52.7	97.8	43.0	99.0	4.7	78.1	3.6	57.4
500,000 OR MORE	10.7	85.0	64.6	99.0	55.1	99.5	8.6	83.2	7.3	67.0
300,000 OR MORE	16.6	88.7	74.9	99.6	63.2	99.7	14.0	87.0	12.5	74.6
200,000 OR MORE	23.2	91.3	80.6	99.8	68.4	99.8	20.2	89.8	18.6	80.1
100,000 OR MORE	39.0	95.0	85.7	99.9	76.2	99.9	36.7	94.1	33.1	87.7
50,000 OR MORE	65.5	98.0	92.4	100.0	89.5	100.0	64.7	97.7	59.6	94.6
25,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action (Cumulative): FY 1983
(Concluded)

(Amounts in Millions)

SIZE (IN DOLLARS)	MODIFICATIONS					
	SUB-TOTAL		ADDITIONAL WORK		FUNDING ACTION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	892	\$ 32,514	291	\$21,169	517	\$10,358
5,000,000 OR MORE	1,729	37,457	545	22,857	998	13,134
2,000,000 OR MORE	3,684	42,455	1,132	24,619	2,146	15,887
1,000,000 OR MORE	6,337	45,416	1,890	25,670	3,686	17,455
500,000 OR MORE	10,685	47,835	3,088	26,499	6,221	18,782
300,000 OR MORE	15,382	49,252	4,451	27,010	8,831	19,481
200,000 OR MORE	20,161	50,140	5,779	27,324	11,490	19,936
100,000 OR MORE	30,992	51,255	8,799	27,737	17,466	20,464
50,000 OR MORE	46,899	52,071	13,549	28,064	25,353	20,806
25,000 OR MORE	64,310	52,490	18,611	28,239	33,250	20,954
AVERAGE SIZE (DOLLARS)	\$	816,209	\$	1,517,304	\$	630,188
CUMULATIVE PERCENT						
\$10,000,000 OR MORE	1.4	61.9	1.6	75.0	1.6	49.4
5,000,000 OR MORE	2.7	71.4	2.9	80.9	3.0	62.7
2,000,000 OR MORE	5.7	80.9	6.1	87.2	6.5	75.8
1,000,000 OR MORE	9.9	86.5	10.2	90.9	11.1	83.3
500,000 OR MORE	16.6	91.1	16.6	93.8	18.7	89.5
300,000 OR MORE	23.9	93.8	23.9	95.6	26.6	93.0
200,000 OR MORE	31.3	95.5	31.1	96.8	34.6	95.1
100,000 OR MORE	48.2	97.6	47.3	98.2	52.5	97.7
50,000 OR MORE	72.9	99.2	72.8	99.4	76.2	99.3
25,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0
TERMINATION						
NUMBER						
AMOUNT						
\$10,000,000 OR MORE	73	\$ 1,621	0.7	38.1	0.7	66.4
5,000,000 OR MORE	162	2,185	1.5	51.4	1.6	75.5
2,000,000 OR MORE	364	2,723	3.3	64.1	2.8	81.3
1,000,000 OR MORE	693	3,100	6.3	72.9	4.6	84.8
500,000 OR MORE	1,254	3,420	11.4	80.4	8.2	88.7
300,000 OR MORE	1,913	3,629	17.4	85.4	12.6	91.0
200,000 OR MORE	2,624	3,766	23.9	88.6	18.1	92.9
100,000 OR MORE	4,286	3,961	39.1	93.2	29.7	95.1
50,000 OR MORE	7,149	4,134	65.2	97.2	57.2	97.9
25,000 OR MORE	10,966	4,251	100.0	100.0	100.0	100.0
AVERAGE SIZE (DOLLARS)	\$	387,671	\$	642,669	\$	642,669

* LESS THAN 0.05 PERCENT PERCENTAGES BASED ON THOUSANDS OF DOLLARS.